



## Plataforma internacional contra COVID19: Care & Industry together against CORONA







# The world's largest support Network for SMEs with international ambitions





**4000**

EXPERTOS



**600+**

ORGANIZACION  
ES



**60+**

PAÍSES POR TODO  
EL MUNDO





# Boosting growth and jobs

1

The Enterprise Europe Network is a key instrument in the EU's strategy to boost growth and jobs.

2

Launched in February 2008 by the Commission's DG GROW (previously "Enterprise and Industry" ENTR)

3

Co-financed under the EU's COSME and HORIZON 2020 funding programmes - encouraging competitiveness and innovation of European SMEs

4

Total funding of over 180 million EURO







## It works! Satisfied, successful SMEs

**85%**  
**SME**  
satisfaction  
rate



**SMEs**  
who use the Network  
**grow on**  
**average**

**3%**  
**points**  
more than those  
who don't.







## Boosting growth and creating jobs in the EU (2008 – 2014)



**11,000  
companies**  
have signed  
business, technology  
or research  
partnerships



**90,000  
companies**  
attended international  
brokerage events and  
company missions



**1.7  
million**  
people  
participated  
in events



**70,000  
targeted**  
business  
meetings  
every year



**600,000  
questions**  
on EU issues  
answered





# Boosting growth and creating jobs in the EU (2008 – 2014)



**13,000  
Business  
Connections**  
Via B2B matchmaking  
with companies  
outside the EU



**10,000  
Technology**  
and business offers  
& requests available



**7,000  
SMEs**  
Connecting  
every month



**13,000  
Technology**  
audits and business  
reviews per year



# Con base en tu Región y conectado al mundo





¿Cómo podemos ayudarte?  
[www.seimed.eu](http://www.seimed.eu)





# ¿Cómo podemos ayudarte? [www.seimed.eu](http://www.seimed.eu)

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**BÚSQUEDA DE SOCIOS**

## Búsqueda de socios, clientes o proveedores

Acceda a nuestro buscador de oportunidades de negocio y cooperación para encontrar un socio en Europa o en uno de nuestros países asociados del resto del mundo.

Puede buscar por tipo de cooperación dependiendo de si busca un socio comercial, tecnológico o un socio para participar en proyectos europeos. También puede realizar su búsqueda por sector de interés o palabra clave.

[Consulta Base de Datos EEN](#)

[Publique su oferta/demanda.](#)

SHOW RESULTS

RESET

### Filter

I'm looking for a partner ...

- ☐ To buy from (business offer) 17
- ☐ With tech/expertise that I need (technology offer) 4
- ☐ To sell to (business request) 1

Country of origin

- ☐ EU 18



Be informed about new events matching your search criteria:  
[register for personalised email alerts](#)

Sort by : [Deadline](#) ▲

22 opportunities found

### Maltese company trading medical COVID19 masks seeks distributors

A Maltese company with parent company in Germany and export partner in Singapore is currently supplying medical products related to personal protective...  
[See more](#)

**MALTA** | 5 days ago | expires in 3 weeks

German company offers solutions for prototyping in a virtual health centre for international customers with...





# ¿Cómo podemos ayudarte? [www.seimed.eu](http://www.seimed.eu)

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[Publique su oferta/demanda.](#)

## enterprise europe network

### TECHNOLOGY OFFER PROFILE

#### A. Company Profile - Description of the company

- Fields marked with asterisk (\*) are mandatory. The fields in grey are confidential and for internal use only.

<b>Company*:</b>	<b>City*:</b>	<b>Country*:</b>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>Street*:</b>	<b>Postal Code*:</b>	
<input type="text"/>	<input type="text"/>	
<b>www-Address*:</b>	<b>Contact person*:</b>	
<input type="text"/>	<input type="text"/>	
<b>Position in the company*:</b>	<b>Telephone*:</b>	<b>Fax:</b>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>General e-mail address*:</b>	<b>E-mail contact person*:</b>	
<input type="text"/>	<input type="text"/>	
<b>Year established*:</b>	<input type="text"/>	



**info**  
REGIÓN  
DEMURCIA





# 17 key sectors

Network experts in 17 key sectors have teamed up to provide you with customised support.



Aeronautics  
and space



Agrofood



Automotive, Transport  
and Logistics



BioChemTech



Creative  
Industries



Environment



Healthcare



ICT Industry &  
Services



Intelligent  
Energy



Maritime Industry  
and Services



Materials



Nano and micro  
technologies



Services and  
Retail



Sustainable  
Construction



Textile & Fashion



Tourism and  
Cultural Heritage



Women  
Entrepreneurship



## 1er Paso Registro



Home How it works EU initiatives EU calls & events Terms of participation Contact

Welcome to

**Register now**  
Open until 31 December 2020



Need help, please contact your regional E.E.N. support office via the contact list.  
Good luck!

### Registration


Choose how to proceed and start signing up for the event.

[Continue with LinkedIn](#)

[Continue with Google](#)

or

[Continue with Email](#)



Hello Diaz!

Looks like you've already participated in a previous event. Enter your password to continue.

☒ Remember me [Forgot password?](#)

[Continue](#)






## 2ª Paso Tipo de Participación

Care & Industry together against CORONA

30 Mar 2020 - 31 Dec 2020

Home Participants Marketplace Agenda  Diaz

1

PARTICIPATION TYPE

2

ATTENDANCE

3

PROFILE

To ensure our notifications reach your inbox, please add noreply@b2match.io to your trusted list of senders, contacts or address book. If you do not receive an email from b2match in your inbox shortly after your registration, please check your spam folder and add it to your safe sender list. As this is an international platform, please write your profile in English. If you need help, please contact your regional E.E.N. support office via the contactlist.  
Good luck!

### Attending the event remotely



#### Solution provider

Select this participation type if you are a solution provider.



#### Solution provider & seeker

Select this participation type if you provide only a part of a product and you also seek for complementary devices.



#### Solution seeker


Do you have a CHALLENGE to address? Please choose this option and make create an opportunity in the marketplace to describe the challenge you are facing.

Continue



# 3er Paso participación virtual

Care & Industry together against CORONA  
30 Mar 2020 - 31 Dec 2020

Home Participants Marketplace Agenda  Diaz



PARTICIPATION TYPE



ATTENDANCE



PROFILE

To ensure our notifications reach your inbox, please add noreply@b2match.io to your trusted list of senders, contacts or address book. If you do not receive an email from b2match in your inbox shortly after your registration, please check your spam folder and add it to your safe sender list. As this is an international platform, please write your profile in English. If you need help, please contact your regional E.E.N. support office via the contactlist.  
Good luck!

## Plan your Attendance

Open Meeting Scheduling Session

### Which session do you want to attend?



#### Virtual Networking Session

1:1 MEETINGS

Select this virtual networking session which started on 30th of March and continues until 31 December. By selecting it, you make yourself available to connect with other participants during this period (March till December). When sending out a meeting request, you can choose the duration, date and time of your virtual meeting.

Go back


Continue



# 4<sup>a</sup> Paso PERFIL

Care & Industry together against CORONA

30 Mar 2020 - 31 Dec 2020

Home Participants Marketplace Agenda  Diaz



PARTICIPATION TYPE

ATTENDANCE

PROFILE

To ensure our notifications reach your inbox, please add [noreply@b2match.io](mailto:noreply@b2match.io) to your trusted list of senders, contacts or address book. If you do not receive an email from b2match in your inbox shortly after your registration, please check your spam folder and add it to your safe sender list. As this is an international platform, please write your profile in English. If you need help, please contact your regional E.E.N. support office via the [contactslis](#). Good luck!

## Complete Your Profile

Add information about you and your organisation to your profile.

### Personal Information

First Name\*

Diaz

Last Name\*

Victoria

Job Position

Mobile Phone Number

Only the event organiser can see your phone number



## 4ª Paso PERFIL

### Organisation Information

Organisation Name \*

Organisation Type \*

Please choose ▼

Website

http://

Organisation Description \*

Write a short description about what your organisation does. Keep it short and enjoyable to read.

### Areas of Activity \*

Areas of Activity help us to categorize what you do and offer. This makes easier for other participants to find you and makes your profile more expressive.

Please select areas of activity that suit your profile.

#### Security & Safety

Individual Protection

Isolation

Cleaning & Disinfection

Hygiene

Waste & Recycling

Food Safety

Others

#### Utilities & Instruments

Emergency & Rescue

Single Use Products

Anaesthesiology

Respiration

Sterilisation

Laboratory

Hospital & Care

Furniture

Others

#### Robotics & Automation



## 4ª Paso PERFIL

Address

Country \*

Please choose ▼

State Province

City \*

Zip Code

Address

Choose your local support office

Support office

ES - SEIMED ▼

Go back

Continue

[Cancel registration](#)



## 5<sup>a</sup> Paso MARKETPLACE



**Diaz Victoria**

Innovation Department at **Instituto de Fomento de la Region de Murcia**

Murcia, Spain

[Edit my profile](#)

[My profile](#)

[My attendance](#)

[Organiser questions](#)

[Account settings](#)

**ICE Instituto para la Competitividad Empresarial CyL**

Laura Vay

✉ [laura.vay@jcyl.es](mailto:laura.vay@jcyl.es)

**You've successfully signed up for the Care & Industry together against CORONA!**

You'll receive an email confirmation shortly.

[Subscribe to calendar](#)

**Your profile is waiting to be activated!**

Your profile will be visible to other participants and you can request meetings as soon as the organiser activates your profile. You will be notified via email.

Authority/Government / Solution provider & seeker

**Instituto de Fomento de la Region de**

### MARKETPLACE OPPORTUNITIES

#### + Product

Add and describe a product you are offering to your profile.

#### + Service

Add and describe a service you are offering to your profile.

#### + Partnership

Add this if you are interested in engaging in a partnership with another organization.

#### + Project Cooperation

Add a cooperation wish if you are looking for a cooperation partner for your project.

#### + Investment



## 5ª Paso MARKETPLACE

ICE Instituto para la  
Competitividad Empresarial Cyl

Laura Vay

✉ [laura.vay@jcyl.es](mailto:laura.vay@jcyl.es)

### NEW PRODUCT ×

Title\* (18/160)

Esto es una prueba

Description\*

Esto es una prueba

What are you looking for?

Buyer

Re-seller/Wholesaler

Suppliers

Demonstration

Manufacturer

Subcontractor

Aftersales Services

Investment/Finance

Other

Market application keywords



# BUSCADOR: Participantes

View **Person** Organization Sort Relevance ▾

161 Participants found

Search

☒ BOOKMARKED

☒ COUNTRIES

☒ ORGANIZATION TYPES

☒ PARTICIPATION TYPES



**Javier Abellán Cubría**  
Business Development Manager at Nommon Solu...  
MADRID, SPAIN



**Gilbert Skorski**  
ceo at PHYLOGENE  
BERNIS, FRANCE



**Xavier Morge**  
Chief Business Development Officer at Oncodesign

☐ BOOKMARKED

☒ COUNTRIES

- ☐ Spain (43)
- ☐ Italy (25)
- ☐ Belgium (18)
- ☐ Croatia (11)

Show more (12) ▾

☒ ORGANIZATION TYPES

- ☐ SME (105)
- ☐ R&D Institution (15)
- ☐ Other (11)
- ☐ Large company (9)

Show more (5) ▾

☒ PARTICIPATION TYPES

- ☐ Solution provider (114)



**Gilbert Skorski**  
ceo at PHYLOGENE  
BERNIS, FRANCE



**Xavier Morge**  
Chief Business Development Officer at Oncodesign  
DIJON, FRANCE



**Paolo De Giusti**  
Industrial Designer at De Giusti Design  
FERENTINO, ITALY




**Jan Wind**  
Board Member at Royal Netherlands Society of E...  
DEN HAAG, NETHERLANDS





# SOLICITUD REUNIONES



**Miguel Pinto**  
CEO & Lab Planner at **Pharma Arquitectos**  
Baguim do Monte, Portugal

[Meet](#) [Send message](#)

PROFILE

R&D Institution / Solution provider

**Pharma Arquitectos**  
ARCHITECTURE | LAB PLANNING | ENGINEERING

Pharma Arquitectos provides specialized services in Pharmaceutical Architecture, Lab Planning and Engineering, with specific expertise and oriented exclusively to this demanding market.  
Our projects emphasize Specialization, Competence, Confidentiality, Commitment and, last but not least, Nobility of Character.  
We usually work for Pharmaceutical companies (solids, semi solids and liquids), Laboratories, Animal Facilities, Biosafety labs, Hospitals, Cosmetics, Medical and Dental Clinics, Operating Theaters, Healthclubs, Nursing Homes and Health Tourism.

**Life Science & Healthcare**  
[Care & Health services](#) [Virology, Antibiotics & Bacteriology](#) [Others](#)

**Security & Safety**  
[Isolation](#) [Cleaning & Disinfection](#) [Hygiene](#) [Waste & Recycling](#) [Others](#)



# BUSCADOR: Marketplace

Care & Industry together against CORONA  
30 Mar 2020 - 31 Dec 2020

Home Participants **Marketplace** Agenda Meetings 

Browse Opportunities My Opportunities (1)

156 Opportunities found

 Search

☒ **PRODUCT (156)**

Looking for

- ☐ Buyer (109)
- ☐ Re-seller/Wholesaler (77)
- ☐ Suppliers (10)
- ☐ Demonstration (14)

[Show more \(5\)](#) 

PRODUCT

April 13, 2020

**I am Covid 19 project with geolocation, covid19 patient tracking wearab...**

TASKS AND GANTT DIAGRAM OF THE SOY + PROJECT Activity 1: Create welcome screens 2  
Activity 2: User registration 3 Activity 3: Creation of the profile and difference between user an...

Buyer Other Others Imaging Leisure Suppliers Manufacturer +17



Alberto Gomez-Escalonilla Escobar  
CEO at IOON Technologies  
Madrid, Spain

Not available

PRODUCT

April 13, 2020

**Mobility data**

Ad hoc provision of mobility and activity information extracted from



Browse Opportunities My Opportunities (1)

+ **Product**

Add and describe a product you are offering to your profile.

+ **Service**

Add and describe a service you are offering to your profile.

+ **Partnership**

Add this if you are interested in engaging

PRODUCT



**Esto es una prueba**

Esto es una prueba

Looking for

Investment/Finance Demonstration

Applies to

Emergency medicine/rescue equipment Communication Technology

April 13, 2020

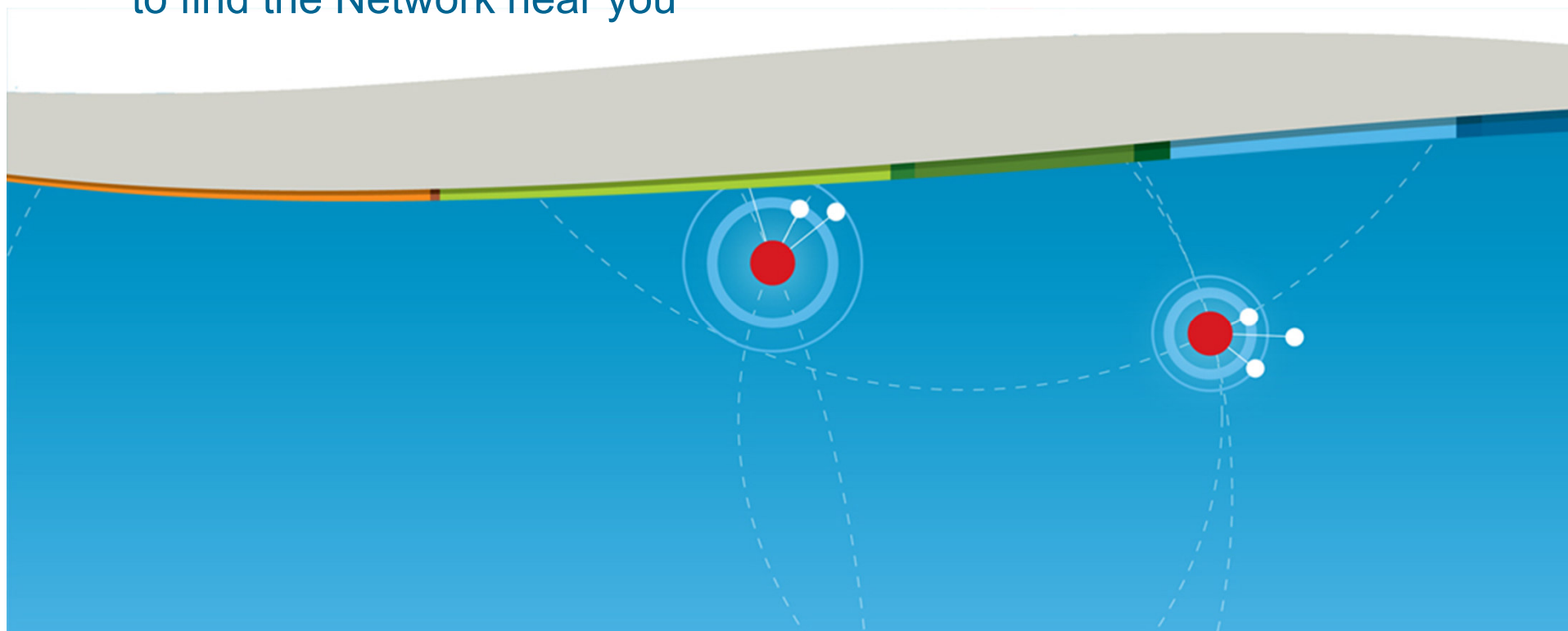


<https://care-industry-together-against-corona.b2match.io/>

<http://www.institutofomentomurcia.es/>

Visit [een.ec.europa.eu](http://een.ec.europa.eu)  
to find the Network near you

Follow us at    





## Contact us:

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968 357849

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